KEY OPERATION DATA OF NOVEMBER 2020

TRAFFIC	Nov-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg		
RPK (in million)							
Domestic	15827.57	-10.47%	-2.35%	124986.53	-30.35%		
Regional	11.34	5.42%	-94.46%	226.03	-92.63%		
International	391.97	-17.87%	-94.02%	12636.33	-83.96%		
Total	16230.88	-10.66%	-29.33%	137848.89	-47.24%		
RTK (in million)							
Domestic	1539.63	-9.27%	-4.00%	12245.89	-29.37%		
Regional	2.08	14.23%	-89.73%	27.88	-90.51%		
International	612.41	7.04%	-45.44%	6474.65	-47.02%		
Total	2154.11	-5.14%	-21.57%	18748.42	-37.19%		
RTK - Cargo and Mail (in million)							
Domestic	125.71	-0.91%	-20.70%	1206.34	-22.58%		
Regional	1.06	23.65%	-44.29%	8.13	-66.11%		
International	577.65	9.03%	7.08%	5374.5	1.00%		
Total	704.43	7.13%	0.65%	6588.97	-4.55%		
Passengers carried (in thousand)							
Domestic	10590.62	-10.19%	-0.67%	83964.6	-29.06%		
Regional	10.63	3.96%	-93.55%	201.17	-91.34%		
International	71.73	-5.78%	-95.61%	2664.27	-85.73%		
Total	10672.98	-10.15%	-14.35%	86830.04	-37.69%		
Cargo and mail carried (in thousand tonnes)							
Domestic	77.71	-1.88%	-19.51%	740.21	-22.57%		
Regional	1.08	23.95%	-37.20%	7.94	-62.75%		
International	59.71	8.52%	-8.15%	577.39	-7.64%		
Total	138.49	2.52%	-15.17%	1325.55	-17.28%		

CAPACITY	Nov-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg	
ASK (in million)						
Domestic	21187.72	-7.34%	8.48%	172757.78	-19.97%	
Regional	40.97	14.46%	-85.65%	505.86	-87.61%	
International	781.37	-9.21%	-90.44%	19399.13	-79.60%	
Total	22010.06	-7.38%	-21.36%	192662.76	-38.84%	
ATK (in million)						
Domestic	2488.66	-7.39%	9.78%	19723.34	-19.73%	
Regional	5.36	14.00%	-83.73%	64.82	-86.32%	
International	965.97	13.40%	-38.87%	10727.61	-38.28%	
Total	3460	-2.36%	-10.82%	30515.77	-28.07%	
ATK - Cargo and Mail (in million)						
Domestic	581.77	-7.52%	14.29%	4175.14	-18.85%	
Regional	1.67	13.01%	-76.93%	19.3	-81.87%	
International	895.65	15.66%	6.02%	8981.69	1.80%	
Total	1479.09	5.28%	8.67%	13176.12	-6.38%	
LOAD FACTORS	Nov-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg	
Passenger Load Factor (RPK/ASK)						
Domestic	74.70%	-2.61%	-8.28%	72.35%	-10.78%	
Regional	27.68%	-2.38%	-44.03%	44.68%	-30.47%	
International	50.16%	-5.29%	-30.07%	65.14%	-17.70%	
Total	73.74%	-2.71%	-8.32%	71.55%	-11.39%	
Cargo and Mail Load Factor						
Domestic	21.61%	1.44%	-9.53%	28.89%	-1.39%	
Regional	63.55%	5.46%	37.23%	42.12%	19.58%	
International	64.50%	-3.92%	0.64%	59.84%	-0.47%	
Total	47.63%	0.83%	-3.80%	50.01%	0.96%	

LOAD FACTORS	Nov-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg		
Overall Load Factor (RTK/ATK)							
Domestic	61.87%	-1.28%	-8.88%	62.09%	-8.47%		
Regional	38.72%	0.07%	-22.63%	43.00%	-18.96%		
International	63.40%	-3.76%	-7.64%	60.36%	-9.96%		
Total	62.26%	-1.82%	-8.53%	61.44%	-8.92%		

China Southern Airlines Company Limited

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